

## PRESERVING CAPITAL\* & CREATING WEALTH

\*While the portfolio manager will attempt to minimise risk, it is possible that the investor could incur losses, including the loss of principal invested.

### GENERAL INFORMATION

|                                 |                                  |
|---------------------------------|----------------------------------|
| Fund Inception Date             | 2010/08/02                       |
| A Class Unit Inception Date     | 2010/08/02                       |
| Fund Size                       | R 779 559 074                    |
| Month End Price                 | 19.9553                          |
| Sector                          | ASISA SA Multi-Asset High Equity |
| Initial Fee                     | 0.00                             |
| Management Fee*                 | 1.25                             |
| Total Expense Ratio (TER)       | 1.65                             |
| Total Investment Charge (TIC)** | 1.77                             |
| JSE Ticker                      | REPF                             |
| ISIN                            | ZAE000147682                     |
| Risk Rating                     | Moderate-Aggressive              |
| Regulation 28 Compliant         | Yes                              |

\* Unit class A, ex VAT.

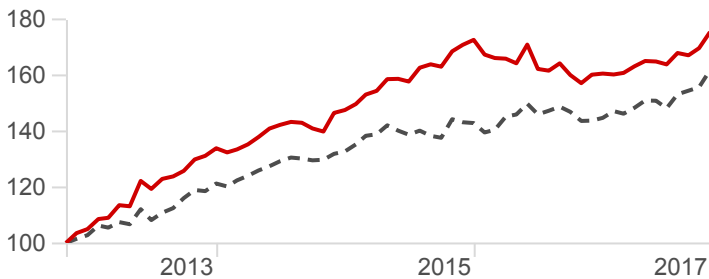
\*\* TER includes performance fee (0.18% p.a.) + other costs (0.33% p.a.). TIC = TER + transaction costs (0.12% p.a.). Performance fee of 0.125% for every 1% out-performance against the Average of the ASISA SA MA High Equity category portfolios as calculated by Plexus up to a max. of 1.25% and only when there is an absolute return. All figures are inclusive of VAT.

### THE FUND IS SUITABLE FOR INVESTORS

- Looking to achieve steady long-term capital growth.
- Who wish to invest in a unit trust that complies with retirement fund investment limits.
- Who seek exposure to the earnings potential of equities but with reduced risk by way of the Fund's Regulation 28 Mandate.

### VALUE OF R100 INVESTED 5 YEARS AGO

Source Data: Total Return



-The Fund\* 175.7 \*\*ASISA SA MA High Equity 162.0

\*NAV-NAV, net of retail class A fees, and with income reinvested on the reinvestment date  
The investment performance is for illustrative purposes only.

### RISK AND DOWNSIDE PROTECTION

Time Period: 2010/09/01 to 2017/10/31 Source Data: Monthly Return

|               | Sortino Ratio | Std Dev | Max Drawdown | Sharpe Ratio |
|---------------|---------------|---------|--------------|--------------|
| The Fund      | 1.4           | 6.7     | -9.0%        | 0.8          |
| JSE All Share | 0.8           | 11.3    | -9.7%        | 0.5          |

### FUND DESCRIPTION

The Rezco Managed Plus Fund is actively managed to comply with the investment limits governing retirement funds, as it complies with Regulation 28 of the Pension Funds Act. The Fund is therefore suitable to form part of an investment portfolio for investors in retirement annuities, pension funds, preservation funds and provident funds. The Fund invests in a combination of shares, bonds and cash. The share weighting in the portfolio may not exceed 75% of the Fund's portfolio, while exposure to foreign assets (excluding Africa) is limited to 25%.

### INVESTMENT PHILOSOPHY

Preserving capital and creating wealth are the cornerstones of Rezco's investment philosophy. Meticulous, concentrated share selection enables the Rezco Managed Plus Fund to be less correlated to the overall market and potentially enables the Fund to generate superior performance for investors. Our stock selection strategy focuses on international and domestic companies with strong earnings growth records, sustainable revenue streams and relatively low borrowings. By identifying companies which combine these features, Rezco is able to undertake in-depth research required to select new shares for the portfolio which can achieve a secure balance between risk and growth.

### OBJECTIVE AND BENCHMARK

The Fund's primary objective is to create long term wealth for investors, while at the same time reducing the amount of risk. This is to be achieved within the constraints governing retirement funds. The Fund's benchmark is the average of the ASISA SA Multi Asset High Equity category.

The Fund aims to achieve returns well in excess of inflation measured over three to five year periods (CPI + 7%). The Manager does not make any guarantees concerning the capital or return of the Fund.

### PERFORMANCE

Source Data: Monthly Return Peer Group: ASISA SA MA High Equity Sector

|                     | 6 Months | 1 Year | 3 Years Ann. | 5 Years Ann. |
|---------------------|----------|--------|--------------|--------------|
| The Fund*           | 6.3%     | 11.7%  | 7.9%         | 11.9%        |
| Peer group quartile | 4        | 3      | 2            | 1            |
| Benchmark           | 7.2%     | 12.7%  | 7.6%         | 10.1%        |

\*NAV-NAV, net of retail class A fees and with income reinvested

### CALENDAR YEAR PERFORMANCE

| %    | Return | Worst Month | Best Month |
|------|--------|-------------|------------|
| YTD  | 9.3    | -0.6        | 3.4        |
| 2016 | -7.0   | -5.1        | 4.1        |
| 2015 | 17.0   | -0.6        | 3.4        |
| 2014 | 10.2   | -1.4        | 4.8        |
| 2013 | 27.6   | -2.3        | 8.0        |

## ASSET ALLOCATION

|                 | South African | Foreign     | Total        |
|-----------------|---------------|-------------|--------------|
| Equity          | 34.4          | 21.5        | 55.9         |
| Listed Property | 8.6           | 0.0         | 8.6          |
| Bonds           | 2.2           | 0.0         | 2.2          |
| Money Market    | 18.9          | 6.2         | 25.1         |
| Commodities     | 8.2           | 0.0         | 8.2          |
| <b>Total</b>    | <b>72.3</b>   | <b>27.7</b> | <b>100.0</b> |

The asset allocation and top shareholdings reflect look-through views in that the Fund invests between 17% and 20% in Rezco Global Fund. For more information please visit: <http://rezco.co.za/our-funds/rezco-global/>

## TOP SHAREHOLDINGS

Portfolio Date: 2017/10/31

|                                   | % of Fund |
|-----------------------------------|-----------|
| Discovery Ltd                     | 8.8       |
| Redefine International PLC        | 5.7       |
| AngloGold Ashanti Ltd             | 4.9       |
| Bid Corp Ltd                      | 4.8       |
| NewGold ETF                       | 4.7       |
| Sasol Ltd                         | 3.9       |
| Investec PLC                      | 3.6       |
| Compagnie Financiere Richemont SA | 3.6       |
| NewGold Palladium ETF             | 3.5       |
| Lam Research Corp                 | 3.1       |

## INVESTMENT COMMITTEE

### ROB SPANJAARD

B.COM, CTA (PORTFOLIO MANAGER)



Rob started as an investment analyst with Lifegro/Momentum Asset Management and was later promoted to portfolio manager. He founded and listed Sovereign Foods, growing turnover and profits by 25% p.a. for 15 years. Rob joined Wally at REZCO with the objective of establishing a consistently high performing unit trust company. The first unit trust was registered in 2004.

### WALLY GRAY

B.SC, MBL. CUM LAUDE (CO-PORTFOLIO MANAGER)



Wally started his investment career at Gencor, and moved to the investment division of Nedbank. He became Executive Director of investments at Sage Holdings, directing the management of the Sage Unit Trust and Life insurance portfolios. In 1981 he left Sage & started REZCO.

### JANN KRYNAUW

ACTUARY (FIXED INCOME PORTFOLIO MANAGER)



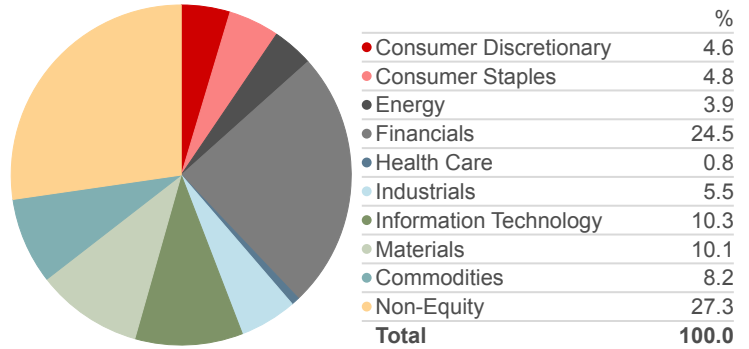
Former senior investment consultant at Old Mutual Actuaries and Consultants and a qualified Actuary with 12 years industry experience. Jann has an B.Sc Honours in Actuarial Science degree with a Computer Science overlay at the University of Stellenbosch.

## Important Info

Rezco Collective Investments Ltd is an authorised management company in terms of Collective Investment Schemes Control Act 45 of 2002.

Unit trusts are medium to long term investments. The value of units may go down as well as up and past performance is not necessarily a guide to the future. Unit trusts are traded at ruling prices and may engage in borrowing. Unit trusts are not normally taxed as traders but this cannot be guaranteed. General information about the company and its products and services is provided by Rezco Collective Investments Ltd. Actual annual figures are available to the investor on request. No guarantees about the suitability or potential value of any information or particular investment source are given by Rezco Collective Investments Ltd. The information in this document does not constitute any form of advice. A registered financial advisor should be consulted prior to taking any investment decision. A schedule of fees, charges and maximum commissions is available on request from the Manager. Performance is calculated for the portfolio; however, individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. The portfolio is valued each day @ 15h00 and the cut-off time for submission of transactions is 14h00. Prices are calculated and published on each business day. In order to obtain additional information, you may visit our website [www.rezco.co.za](http://www.rezco.co.za) or contact us on 0861 739 468. Nothing contained in the content of our fact sheet constitutes a solicitation, recommendation, endorsement or offer by Rezco, but shall merely be deemed to be an invitation to do business.

## GICS SECTOR ALLOCATION



\*Listed Property is classified under Financials

## INCOME DISTRIBUTIONS

|         | Rands per Unit |
|---------|----------------|
| 2017-09 | 0.21464        |
| 2017-03 | 0.31445        |
| 2016-09 | 0.32348        |
| 2016-03 | 0.20082        |
| 2015-09 | 0.03279        |
| 2015-03 | 0.07560        |

\* Dividends are declared semi-annually for the 6 month periods ending February and August

## SPECIFIC FUND RISKS

**Currency exchange:** Changes in the relative values of different currencies may adversely affect the value of the Fund's investments and any related income.

**Default:** There is a risk that the issuers of fixed income investments (e.g. bonds) may not be able to meet interest payments nor repay the money they have borrowed. The worse the credit quality of the issuer, the greater the risk of default and therefore investment loss.

**Developing market:** Some of the countries in which the Fund invests may have less developed legal, political, economic and/or other systems. These markets carry a higher risk of financial loss than those in countries generally regarded as being more developed.

**Interest rate:** The value of fixed income investments (e.g. bonds) tends to decrease when interest rates and/or inflation rises.

**Multi-asset investment:** The Fund is subject to possible financial losses in multiple markets and may underperform more focused funds.

**Third party operational:** The Fund's operations depend on third parties. Investors in the Fund may suffer disruption or financial loss in the event of third-party operational failure. An example of this would be a systems failure within our administrator.

## GLOSSARY

**Annualised performance:** Annualised performance is the average return per year over the period.

**Maximum drawdown:** The largest peak to trough decline during a specific period of an investment.

**NAV:** The Net Asset Value (NAV) represents the value of the assets of a fund less its liabilities.

**Risk profile:** A measure (Low, Moderate, Aggressive) of how much the value of a fund has fluctuated since inception. A rating of Low represents the lower end of the risk scale with potentially lower rewards available whilst a rating of Aggressive reflects higher risk but potentially higher rewards.

**Total Expense Ratio:** TER includes the annual management fee, performance fee and administrative costs but excludes portfolio transaction costs. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TERs.

**Volatility:** The amount by which the performance of a fund fluctuates over a given period.

**Sortino Ratio:** The excess return over the risk-free rate divided by the downside semi-variance, and so it measures the return to "bad" volatility. A large Sortino ratio indicates there is a low probability of a large loss.