

REZCO WEBINAR : 2021

BRIAN DU PLESSIS : HEAD OF DISTRIBUTION ROB SPANJAARD : CIO SIMON SYLVESTER : CO-PM, HEAD OF RESEARCH



TIMING THE MARKET VS RISK CONTROL

WHAT IS THE DIFFERENCE ?

TIMING THE MARKET

An attempt to buy on every dip and sell at every peak

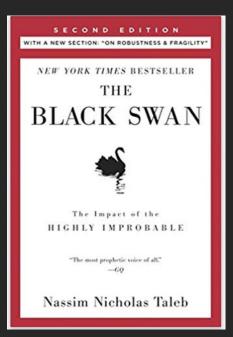
MANAGING RISK

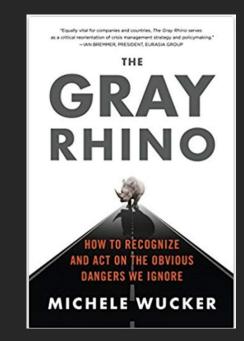
Choosing when to reduce risk asset exposure based on an objective risk management framework

GREY RHINO OR BLACK SWAN?

MOST BLACK SWANS ARE

ACTUALLY GREY RHINOS





GREY RHINO

A grey rhino is a "highly probable, high

impact yet neglected threat ... grey rhinos

are not random surprises, but occur after a

series of warnings and visible evidence,"

OUR INVESTMENT OBJECTIVE



ADJUSTED RETURNS

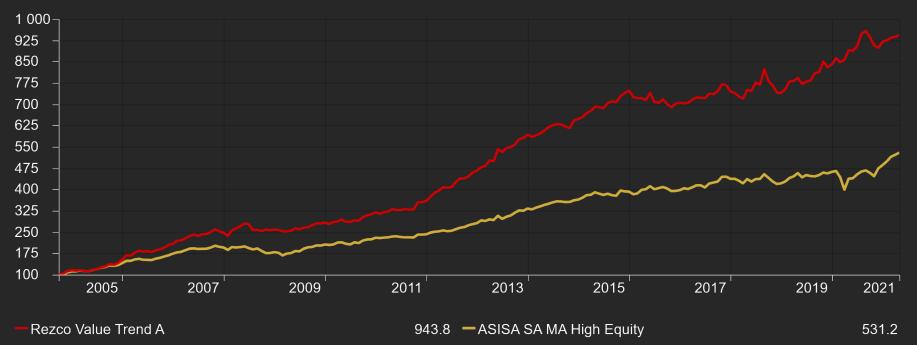
RISK CONTROL

ALPHA

REZCO VALUE TREND - LONG TERM

Time Period: Since Common Inception (2004/10/01) to 2021/04/30

Currency: South African Rand Source Data: Total Return



Source: Morningstar Direct



THESE ARE VERY EXPENSIVE EQUITY AND BOND MARKETS

HARD FOR A BULL TO START FROM HERE

MSCI WORLD



USA MIDCAPS

Russell 2000 Index Currency: USD PRICE CHANGE Updated: 30/04/2021 2,266.5 32.2 1M%∆ 1Q%∆ 1Y%∆ Share Price Fwd 12m PE 2.0 9.3 83.8 Source: Refinitiv Datastream / Rezco

USA EX TECH EV/EBITDA (includes Debt)

F-PE vs FWD EV/EBITDA



Source: Refinitiv Datastream / Rezco

MSCI EMERGING MARKETS



LONG TERM PICTURE: WHAT CAN GO WRONG?

ASSET MANAGEMENT

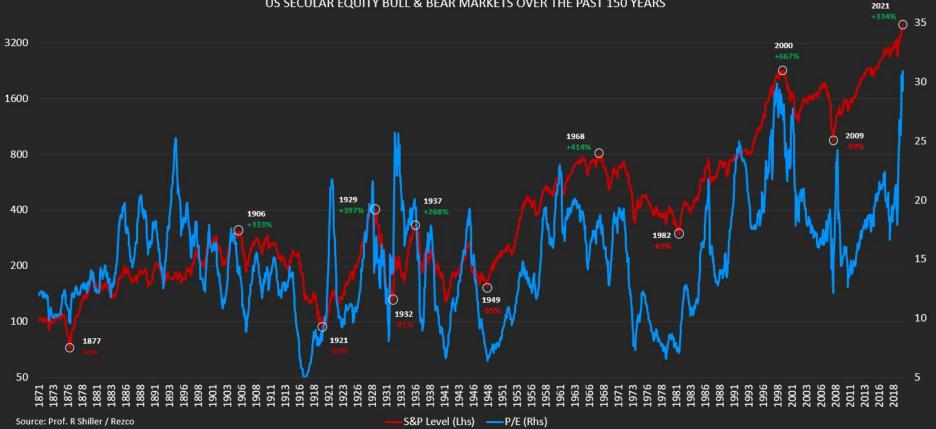
LONG TERM MARKET CYCLES

US SECULAR EQUITY BULL & BEAR MARKETS OVER THE PAST 150 YEARS



LONG TERM MARKET LEVELS **RELATIVE TO EARNINGS**

US SECULAR EQUITY BULL & BEAR MARKETS OVER THE PAST 150 YEARS



TIMING THE MARKET VS MANAGING RISK

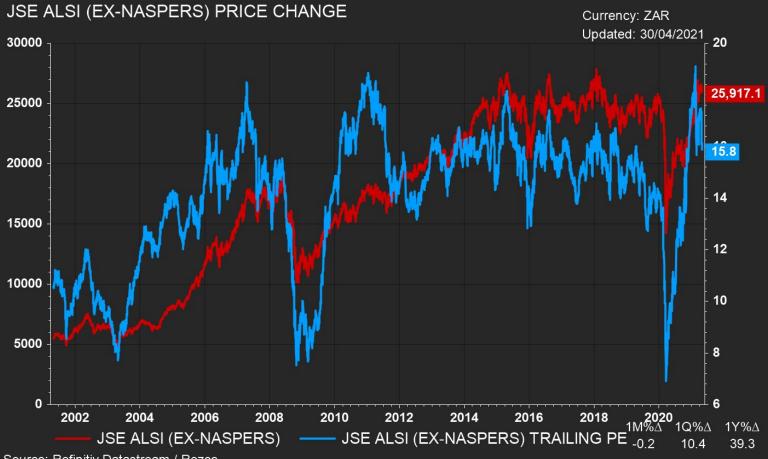
Year of market peak	P/E at market peak	25 year moving average P/E at market peak	P/E vs 25 year MA P/E	Drawdown to trough	Years taken to reach prior market peak	Year at which prior market peak was reached
1906	14.3x	16.1x	0.89x	-69%	22	1928
1929	21.6x	12.3x	1.75x	-81%	29	1958
1937	19.4x	13.4x	1.45x	-55%	17	1954
1968	18.8x	14.4x	1.31x	-63%	24	1992
2000	28.1x	15.6x	1.80x	-59%	15	2015
2007	17.5x	18.5x	0.95x	-52%	6	2013
2021	31.1x	19.9x	1.56x			

Source: Prof. R Shiller / Rezco

SOUTH AFRICA

ASSET MANAGEMENT

SOUTH AFRICAN EQUITIES : NOT CHEAP



Source: Refinitiv Datastream / Rezco

RSA EQUITIES : BANKS

SA BANKS INDEX



Source: Refinitiv Datastream / Rezco

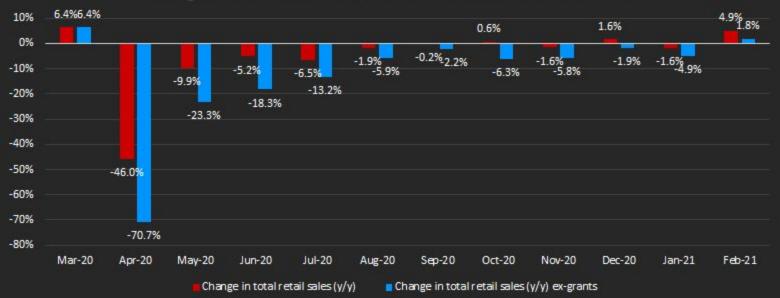
RSA EQUITIES : MINING

SA MINING



Source: Refinitiv Datastream / Rezco

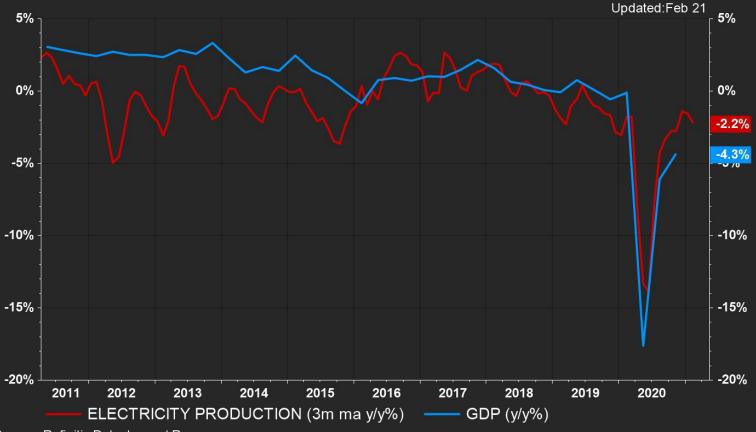
WITHOUT GRANTS - NOT A GREAT PICTURE



Change in Retail Sales with and without Additional COVID Grants

SOUTH AFRICAN ECONOMIC GROWTH

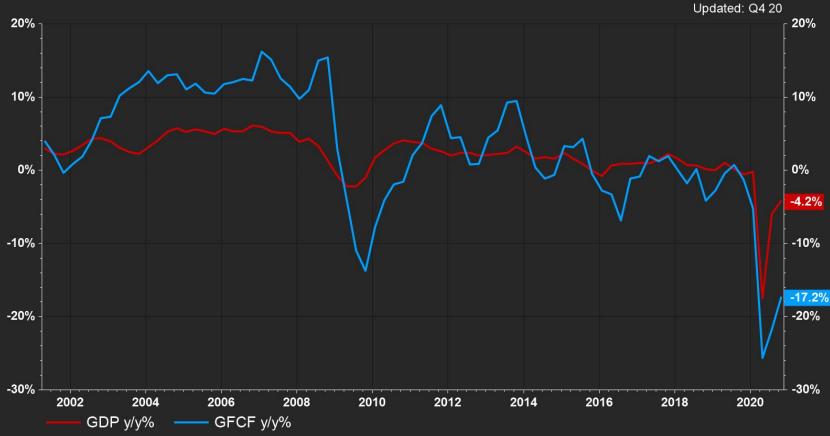
SOUTH AFRICA GDP AND ELECTRICITY



Source: Refinitiv Datastream / Rezco

SOUTH AFRICA : NO INVESTMENT

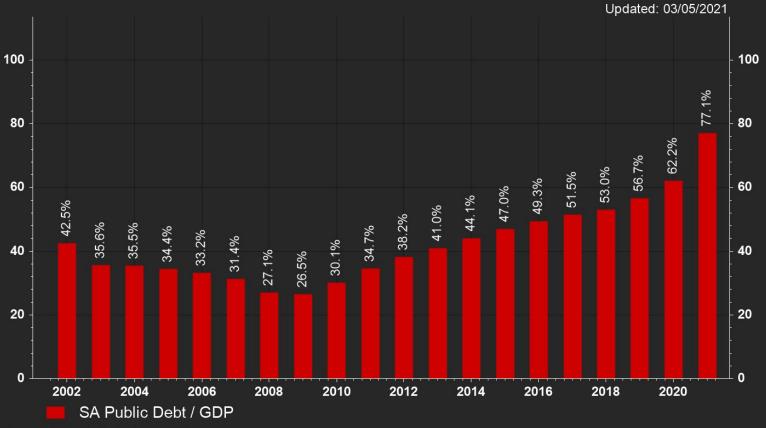
SOUTH AFRICAN ECONOMY



Source: Refinitiv Datastream / Rezco

SOUTH AFRICA : DEBT TO GDP

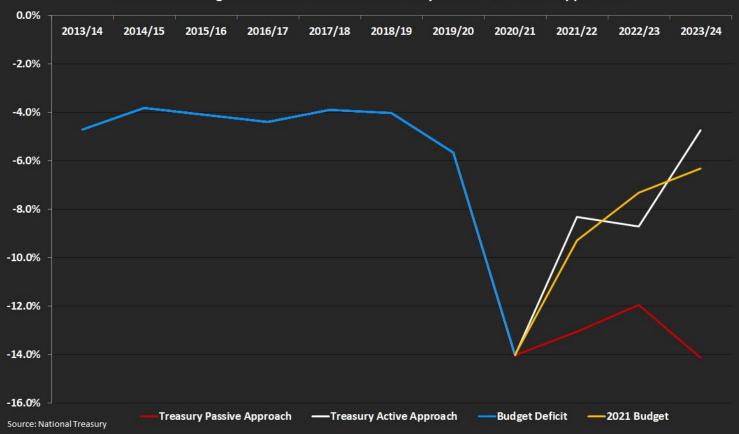
SA PUBLIC DEBT



Source: Refinitiv Datastream / Rezco

SOUTH AFRICA : BUDGET DEFICIT

South Africa Budget Deficit as a % of GDP: Treasury's Active vs Passive Approaches





SOMEWHERE THERE IS A MAJOR DISLOCATION

LARRY SUMMERS 12 APRIL 2021



It could manifest itself in a period of euphoric boom and optimism that leads to unsustainable bubbles, or it could all work out well. But, it doesn't seem to me that the preponderant probability is that it will work out well. So I'm concerned that what is being done is substantially excessive.

JAMIE DIMON : JP MORGAN CHAIRMAN APR 2021

And, of course, being who we are, *while we are going to hope for the Goldilocks scenario* – and we think there is a chance for that to happen

- we will anticipate and be prepared for two other negative scenarios:

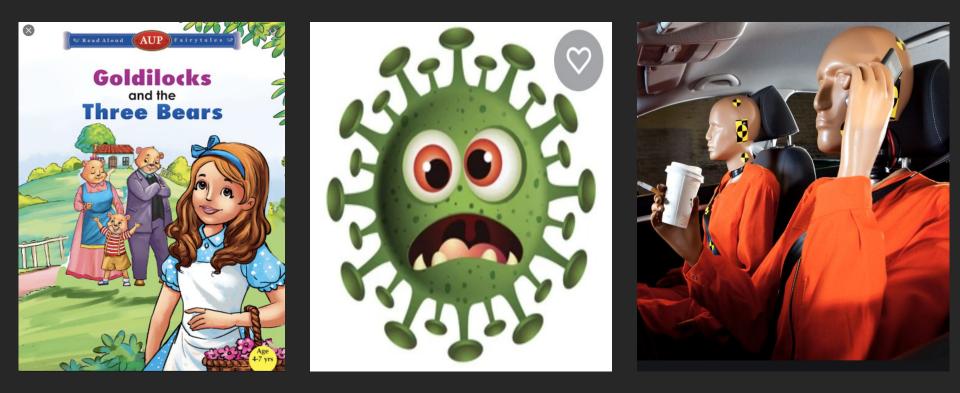
1) the new COVID-19 variants may be more virulent and resistant to the vaccine, which could obviously reverse a booming economy, damage the equity markets and reduce interest rates as there is a rush to safety, and

2) the increase in inflation may not be temporary and may not be slow, forcing the Fed to raise rates sooner and faster than people expect.

Jamie Dimon : JP Morgan Chairman's letter Apr 2021



JAMIE DIMON'S THREE OPTIONS



JAMIE DIMON : HOW THE MARKET REPORTED IT



MARKETS

JPMorgan CEO Jamie Dimon Sees 'Goldilocks Moment' for U.S. Economy

By Orla McCaffrey April 7, 2021 06:30 am ET

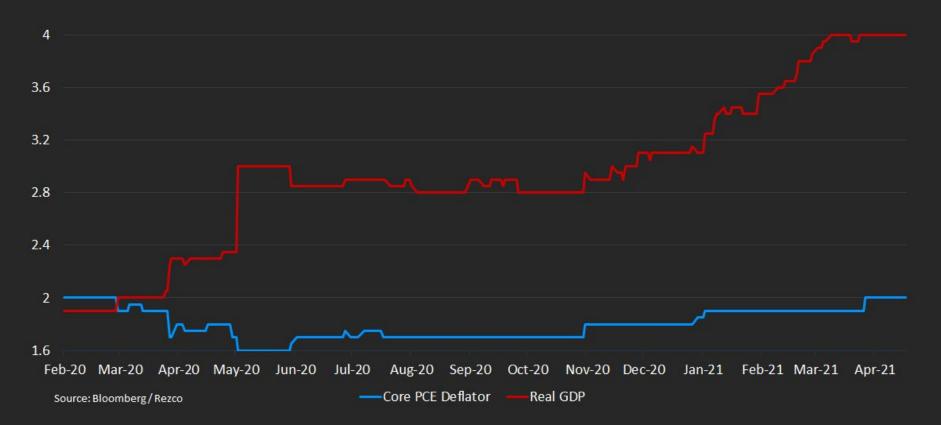
In his annual letter to shareholders, JPMorgan CEO Jamie Dimon said strong consumer savings, expanded vaccine distribution and infrastructure investment could lead to fast, sustained growth.

Appeared in the Apr 8, 2021, print edition as 'JPMorgan's Dimon Predicts 'Goldilocks' Economic Boom'



CONSENSUS 2022 INFLATION AND GROWTH

US CONSENSUS MEDIAN FORECAST FOR 2022 (%): INFLATION AND GROWTH



MOHAMED EL-ERIAN

The good news is that there is still a window for the Fed to exit in a relatively orderly manner, though it is getting smaller and smaller by the day. Indeed, the longer the Fed delays signaling a moderation of its uber loose monetary policy, the smaller the window and the greater the immediate and longer-term risks to the economy, the markets and the credibility of the Fed.

As to what ultimately may happen if the Fed misses the window, I suspect it is somewhere between a May 2013 taper tantrum and a 2008 Lehman moment. Specifically, we would have significant market volatility and a risk of market malfunction, as we experienced during the taper tantrum. Together these could act as a headwind to the economic recovery. But I don't think we would repeat the sudden stop for the financial system, for banks and for the payments and settlement system (all of which followed the Lehman moment).

Dr Mohamed Aly El-Erian Bloomberg Opinion, 20 Apr 2021

EL-ERIAN'S TWO OPTIONS

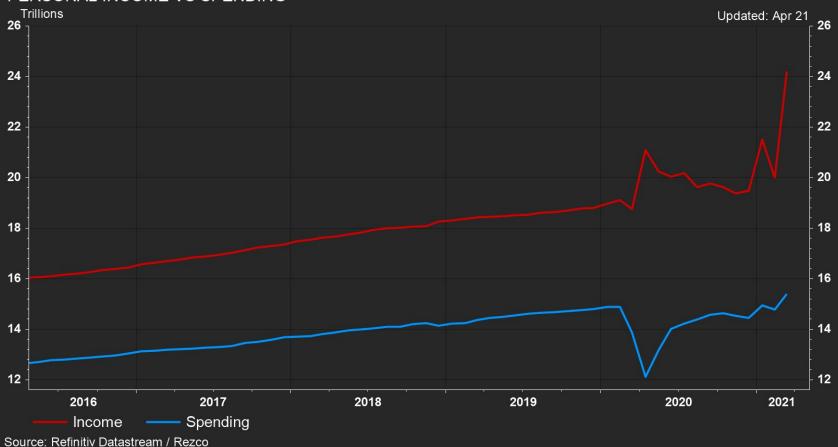




WHY ARE THEY SO CONCERNED?

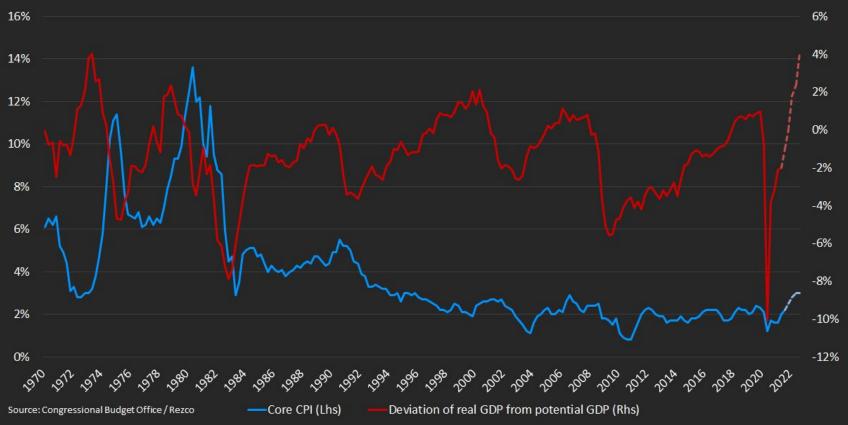
USA PERSONAL INCOME

PERSONAL INCOME VS SPENDING



USA OUTPUT GAP VS CPI (FEELS LIKE THE 1970'S)

US CORE CPI AND ACTUAL GDP DEVIATION VS POTENTIAL GDP



USA : PAYING PEOPLE NOT TO WORK

US JOB MARKET Updated: 03/05/2021 14% 2.8% 8000 2.6% 12% 7000 2.4% 6000 10% 2.2% 8% 5000 2.0% 4000 6% 1.8% 4% 1.6% 3000 1.4% 2000 2% 2008 2010 2016 2012 2014 2018 2020 Unemployment Rate (RHS) Quit Rate (RHS 2) Job Openings (LHS) Source: Refinitiv Datastream / Rezco

WHY WOULD SURGING INFLATION BE A PROBLEM?

- SURGING INFLATION MEANS NO QE
- FISCAL TIGHTENING AND HIGHER INTEREST RATES
- MARKET IS POSITIONED COMPLETELY OPPOSITE
- DANGERS OF A BIG EQUITY DRAWDOWN

INFLATION EXPECTATIONS



Source: Refinitiv Datastream / Rezco



SOLUTIONS :

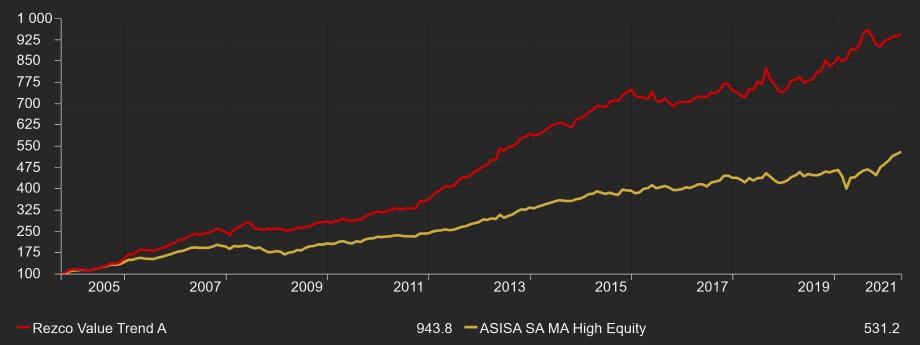


REZCO VALUE TREND

REZCO VALUE TREND - LONG TERM

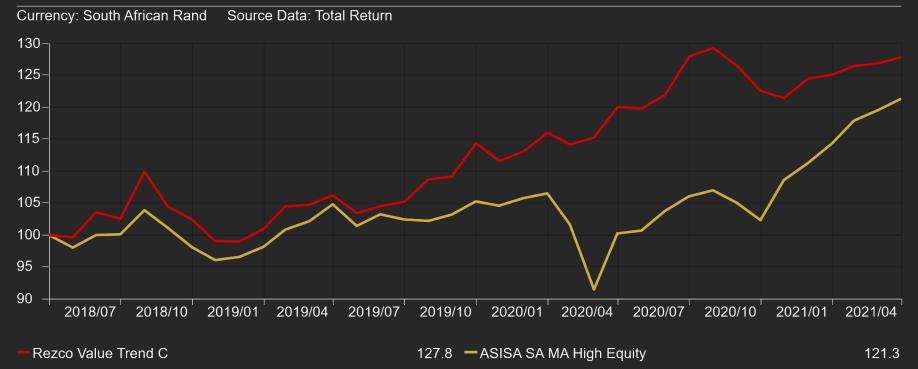
Time Period: Since Common Inception (2004/10/01) to 2021/04/30

Currency: South African Rand Source Data: Total Return



REZCO VALUE TREND - 3 YEARS

Time Period: 2018/05/01 to 2021/04/30



REZCO VALUE TREND FUND

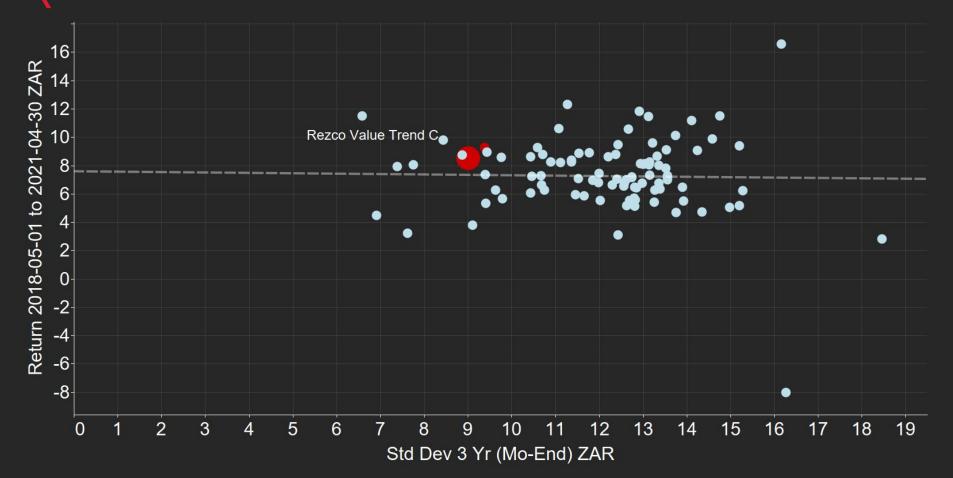
HISTORICAL ASSET ALLOCATION

Portfolio: RVTU

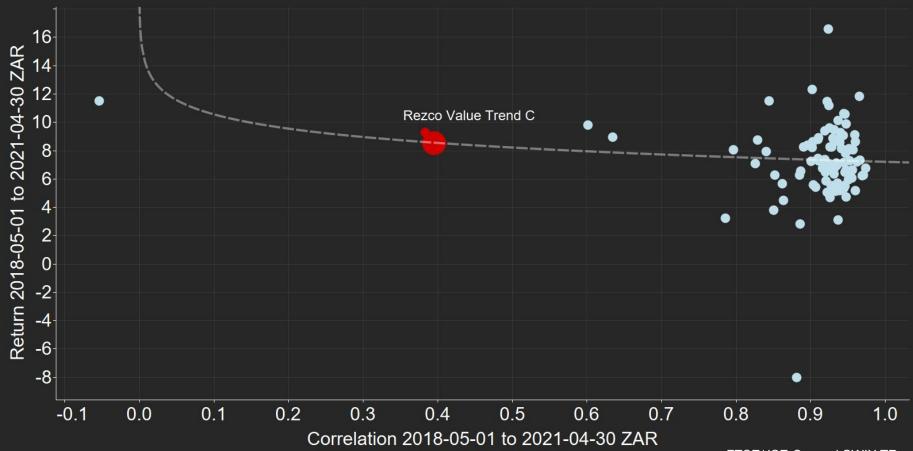
100% 90% 80% 70% 60% % of Fund 50% 40% 30% 20% 10% 0% 2004 2005 2006 2007 2009 2010 2011 2012 2013 2014 2015 2017 2018 2019 2020 2021 2022 2008 2016 Derivatives Equity Listed Property Commodities Bonds Money Market Fund

Source: JTC Group/Rezco

REZCO VALUE TREND : RETURN WITH LOW VOLATILITY



REZCO VALUE TREND : LOW CORRELATION TO PEERS



FTSE/JSE Capped SWIX TR

OUR INVESTMENT OBJECTIVE



ADJUSTED RETURNS

RISK CONTROL

ALPHA

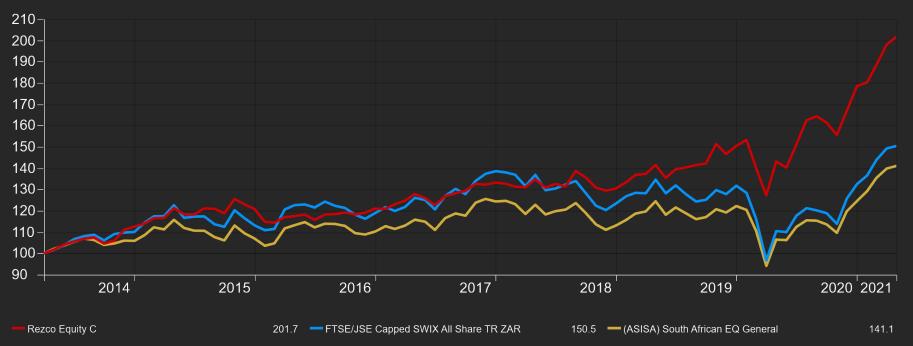


REZCO EQUITY FUND

REZCO EQUITY FUND - LONG TERM

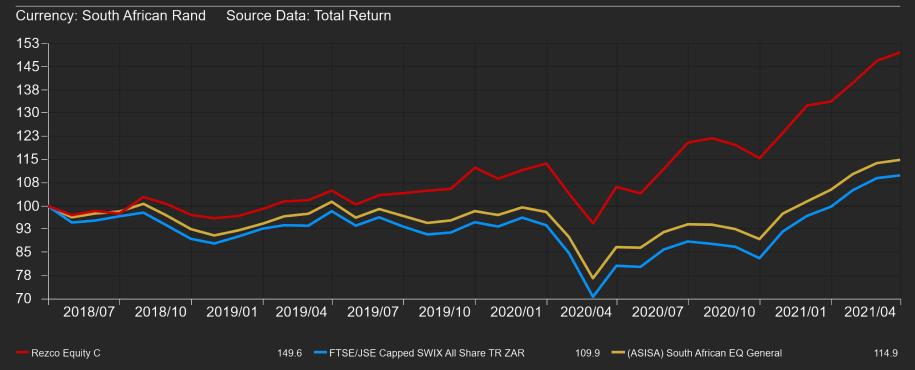
Time Period: Since Common Inception (2014/04/01) to 2021/04/30

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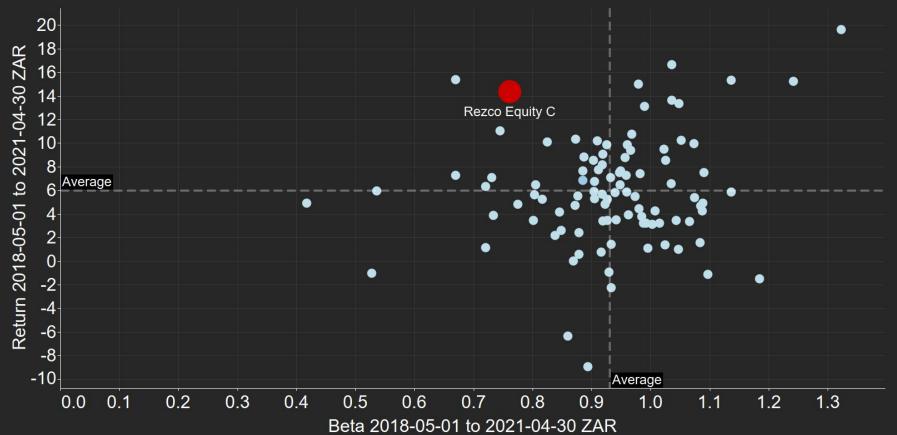


REZCO EQUITY 3 YEARS

Time Period: 2018/05/01 to 2021/04/30

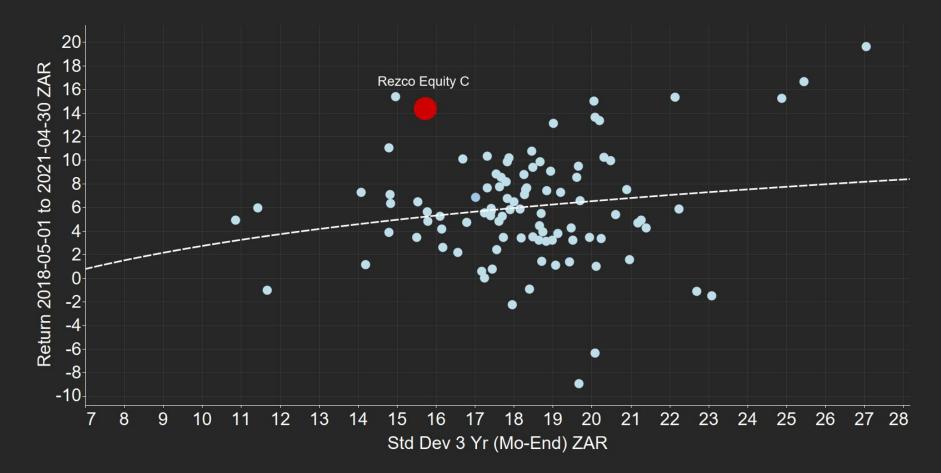


REZCO EQUITY FUND : RETURN AND BETA

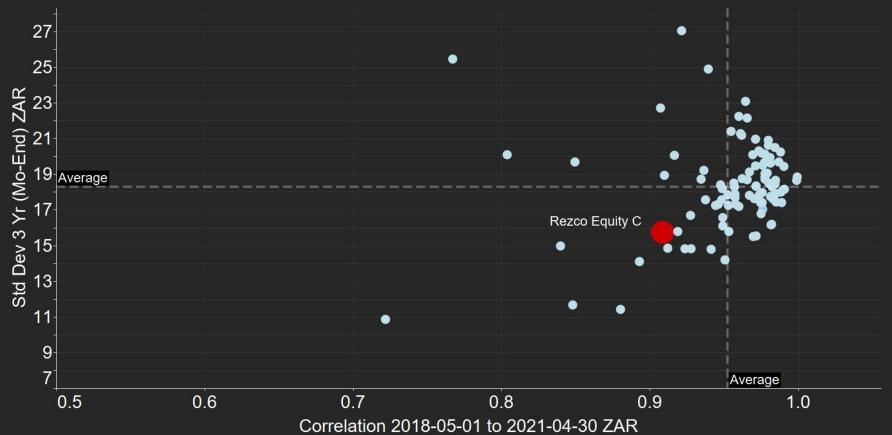


FTSE/JSE Capped SWIX TR

RETURN AND STD DEVIATION



LOW CORRELATION AND LOW VOLATILITY



FTSE/JSE Capped SWIX TR

DON'T IGNORE THE RISK

SOME LEADING THINKERS ARE SEEING INCREASED RISKS OF A MARKET DISLOCATION.

IF INVESTORS FEEL THAT THERE IS A NON-NEGLIGIBLE PROBABILITY OF THIS HAPPENING:

Take some risk off the table

Find the opportunities that are there

Choose funds with a low correlation to each other



THANK YOU



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While the portfolio manager will attempt to minimise risk, the value of investments in discretionary accounts and the income derived from those investments may fluctuate and it is possible that the investor could incur losses, including the loss of principal invested. Past performance is not necessarily indicative as to future performance. An investor whose reference currency differs from that in which the fund or segregated account is denominated may be subject to exchange rate movements, which may cause fluctuations in the value of their investments. In addition, investments involving exposure to a currency other than that in which the segregated account or fund is denominated may also cause values to fluctuate.